

EXECUTIVE COUNCIL ANNUAL MEETING

Executive Director Report

New Ex. Dir. George Rice provided his thoughts on how to meet the goals of the Association and his goals for the Assoc. HQ staff.

HQ staff will operate under the following tenets:

- Details make the difference
- On Target, On Time, All the Time
- Member Focus
- APCO's identity is never lost, only enhanced

Management philosophy:

- Persistent sense of measured urgency
- Ownership of projects and accountability for results
- Teamwork at the top
- Create & communicate an integrated vision,
- Broadbased empowerment and delegated management

Reviewed staff realignment plan; addition of full time Director of Marketing & Communications – proposed to be located in NYC for partnering with Pax and AdCouncil and other non-profit organizations to extend the APCO name, pursue additional revenue streams and renew the use of the PSFA by establishing relationships with philanthropic foundations. (ATT & Verizon have made voluntary contribution)
E.D. Rice is currently spending approximately 2 weeks in DC and 2 weeks in Daytona.

FY 2005-2006: total revenue \$10,541,650; net income \$326,454;

Budget Amendment request for FY 2006-2007: \$117,000 for Deputy Dir position and \$147,000 to conclude contract with Democrat Printing due to outsourcing of magazine production and printing to Elsevier Publications.

Policy Manual Revisions (9); Quorum Resolutions (5) and non-substantive changes/language updates to C&B;

Voted to adopt Minimum Training Standards for 1st level Supervisor.

Corporate Partners Policy revision: CAC & Conference Dept. have revised the sponsorship program to focus on negotiated sponsorships with 4 levels of recognition. Policy will allow flexibility for participation by both large and small companies.

ANSI Standards Process: ANSI Executive Standards Council sub committee has completed review of APCO's application to become a standards setting body. Awaiting approval from full Executive Committee. (has since been granted)

Project 41 (LOCATE for VoIP and Emerging Location Technology Challenges):

Project proposal identifies the challenges as:

- Agencies expending resources to locate emergencies in unknown, incorrect locations or locations outside of jurisdiction.
- Confusion over true operational impacts of VoIP and location technologies
- Regulatory bodies making decisions that are influenced by market value of the technology
- Erosion of traditional funding streams
- Lack of adequate alternatives

Project deliverables:

- PSAP Education and self-assessment tools
- Public information regarding expectations and capabilities
- Creation of PSAP Managers Resource Group
- Independent appraisal of NG9-1-1
Co-operative work with service providers, ESIF, etc.

Conference Department: Orlando booth space sold out; Preliminary sales of 82% of exhibit floor space for 2007 Baltimore.

Institute: Leadership Certificate Program (RPL = Registered Public Safety Leader); 12 month on-line program – Beta version will run 11/15 – 7/18; Applications being accepted thru 10/1.

I.D.C. Report: Alliance for Global Cooperation and Development

Mission is to facilitate collaboration, support, & influence in global development of public safety communications and information management. Founding organizations are the current Affiliates and the US APCO. Each organization will maintain its autonomy, governance, structure, and finances. The coordinating body will be the President's Council. Once formally and officially approved by all, the "Affiliate" agreements will be cancelled. (After much on line discussion and questioning, the Alliance Agreement was approved via 30 day action by Executive Council last week.).